

Functional Map Agricultural Management

Industry key purpose: To manage and maintain agricultural crop and livestock production

Please also refer to Agricultural Crop Production and Livestock Production Functional Maps

Key Area	Key Function	Function	Activity/NOS Title	NOS code	SSC
Manage the workforce and the organisation	Staff management	Manage work activities	Allocate and check people's performance	COSVR713	Construction Skills
			Sub contract work for your business	CFAOP4	Skills CFA
			Support contractors to enable them to achieve objectives	LANCS81	Lantra
		Maintain the workforce	Recruit people for your business	CFAOP3	Skills CFA
		Develop staff	Develop people's skills for your business	CFAOP6	Skills CFA
	Business strategy, policy and planning	Manage business planning	Plan where your business is going	CFABD3	Skills CFA
			Determine opportunities for integrated rural land use and enterprise	LANCS85	Lantra
		Manage risks	Manage risks to your organisation	CFAM&LBB1	Skills CFA
		Comply with legislation and other requirements	Ensure compliance with legal, regulatory, ethical and social requirements	CFAM&LBB4	Skills CFA
	Resources	Manage resources	Manage physical resources	CFAM&LEB3	Skills CFA
			Procure products and/or services	CFAM&LED2	Skills CFA
	Finance	Manage cash flow	Set and monitor financial targets for your business	CFAMN2	Skills CFA
			Keep financial records for your business	CFAMN3	Skills CFA
			Manage cash flow in your business	CFAMN4	Skills CFA
			Invest capital in your business	CFAMN6	Skills CFA
			Manage budgets	CFAM&LAE4	Skills CFA
	Business improvement	Manage innovation and improvement	Find innovative ways to improve your business	CFAEE4	Skills CFA
	Information and communication	Share information	Communicate information and knowledge	CFAM&LEC4	Skills CFA
			Plan and deliver knowledge/technology transfer	LANAgM14	Lantra
			Make presentations about your business	CFAWD10	Skills CFA
	Quality control	Manage quality systems	Manage quality assurance systems	CFAM&LFE1	Skills CFA
Business technology	Manage the use of technology	Optimise effective use of technology	CFAM&LEB5	Skills CFA	
		Use geospatial data in environmental surveys	LANEnC7	Lantra	
		Use IT to support own role	CFASAA231	Skills CFA	
Contracts	Tender for contracts	Develop, negotiate and agree proposals to offer land-based services and products	LANCS47	Lantra	
Maintain health, safety, security and the environment	Environmental good practice and sustainability	Promote sustainable good practice	Determine the carbon footprint for an organisation in support of sustainable business practice	COGSBP15	Cogent
			Manage adaptation to environmental change in support of sustainable business practice	COGSBP33	Cogent
		Reduce and manage waste	Develop and implement plans to reduce and manage waste	LANCS27	Lantra
			Develop and implement plans for the storage and utilisation organic by-products	LANAgM1	Lantra
		Improve resource usage	Promote efficient water usage within sustainable business practice	COGSBP19	Cogent
			Control water usage efficiency within sustainable business practice	COGSBP23	Cogent
	Health, safety and security	Maintain health, safety and security	Provide a safe, healthy and secure working environment	LANCS80	Lantra
		Deal with incidents and emergencies	Manage incidents and emergencies in the land-based sector	LANCS10	Lantra
Hygiene and bio-security	Manage hygiene and bio-security	Plan, manage and evaluate site hygiene and bio-security	LANAgM13	Lantra	
Manage personal skills and development	Personal development	Improve your own skills and knowledge	Develop your knowledge skills and competence	CFAM&LAA2	Skills CFA
	Personal skills	Maintain and use personal skills	Use information to take effective decisions	CFAM&LEC5	Skills CFA
			Manage time in your business	CFAYS5	Skills CFA
Working relationships	Maintain productive working relationships	Develop and sustain productive working relationships with stakeholders	CFAM&LDD2	Skills CFA	
Provide goods and services to customers	Marketing and promotion	Plan and evaluate marketing and promotion	Develop plans to improve your marketing and sales for the land-based business	LANCS46	Lantra

Manage an agricultural enterprise	>	Customer relations	>	Maintain effective customer relations	>	Deliver a good service to customers	CFAWB12	Skills CFA
	>	Farm management	>	Produce, implement and monitor farm management plans	>	Plan, manage and monitor the operation and performance of a farm enterprise	LANAgM9	Lantra
					>	Produce, implement and monitor a farm environmental management plan	LANAgM8	Lantra
					>	Plan, manage and monitor the operation and performance of an organic enterprise	LANAgM10	Lantra
	>	Pests and diseases	>	Control weeds, pests and diseases	>	Plan and manage the control of weeds, pests, diseases and disorders	LANCS32	Lantra
					>	Advise on the maintenance of soil, water and air protection	LANAgM15	Lantra
					>	Advise on the implementation of Integrated Pest Management (IPM) including Integrated Crop Management (ICM) and Integrated Farm Management (IFM)	LANAgM16	Lantra
					>	Advise on the causes of crop disorders	LANAgM17	Lantra
					>	Advise on the control of weeds	LANAgM18	Lantra
					>	Advise on the control of pests	LANAgM19	Lantra
					>	Advise on the control of crop diseases	LANAgM20	Lantra
					>	Advise on crop protection management plans	LANAgM21	Lantra
					>	Advise on the use of crop protection chemicals and biological agents	LANAgM22	Lantra
					>	Advise on soil management, crop nutrition and fertiliser planning	LANAgM23	Lantra
	>	Crop production	>	Manage crop production	>	Produce, monitor and evaluate a cropping management plan	LANAgM24	Lantra
					>	Manage the production of novel crops	LANAgC8	Lantra
					>	Plan and manage the harvesting of crops and post-harvest activities	LANAgM25	Lantra
					>	Plan and manage the storage of harvested crops following post-harvest activities	LANAgM26	Lantra
	>	Livestock production	>	Manage grassland and forage crops	>	Plan and manage grass and forage crops for livestock grazing and conservation	LANAgM4	Lantra
					>	Plan and manage grass and forage harvesting and storage	LANAgM5	Lantra
					>	Manage and monitor grassland and forage grazing plans	LANAgM6	Lantra
				>	Plan and monitor the dietary requirements of production livestock	LANAgM7	Lantra	
				>	Plan and manage the health and welfare of livestock	LANAgM11	Lantra	
				>	Plan, manage and evaluate animal breeding programmes	LANCS67	Lantra	
				>	Plan and monitor the provision of livestock replacements	LANAgM12	Lantra	
				>	Plan and monitor the movement of livestock	LANAgM3	Lantra	
				>	Manage the transportation of animals	LANCS55	Lantra	